

<b>Personal data</b>	Born in Viareggio on 08 February 1969, resident in Viareggio, province of Lucca, via Antonio Fratti 982, tax code <b>CNS PLA 69B08 L833P</b>
<b>Occupation</b>	Business consultant specialized in supporting companies for process and / or product innovation. Project manager for MSMEs on research, innovation, integration and internationalization projects.
<b>Main projects</b>	<p>2020 – <i>ongoing</i> provision of consulting services specialized in the approach to the market for various projects aimed at the enhancement of models / designs promoted by MSMEs, funded by the Ministry of Enterprise and Made in Italy.</p> <p>2020 – <i>ongoing</i> POR LIGURIA 2014 – 2020 – Action "Support to the implementation of complex projects of research and development activities for companies aggregated to the Research and Innovation Poles" coordination and tutoring project proposal.</p> <p>2019 – <i>ongoing</i> provision of consulting services specialized in the economic evaluation of products, in the context of innovation projects envisaged by the PNRM.</p> <p>2017 - <i>ongoing</i> Supply to SMEs of qualified services to support the financial area for the realization of events in the yachting, B2B and B2C sector.</p> <p>2015 – <i>ongoing</i> Supply to MSMEs of assistance and accompaniment services for corporate investment programs in adherence to the National Industry 4.0 Plan</p> <p>2014 – <i>ongoing</i> Provision of assistance services for the accompaniment and coordination of research and development programs of products for aeronautical applications by SMEs, pursuant to Law 808/1985.</p> <p>2011 – <i>ongoing</i> Provision to MSMEs of qualified audit and assessment services of potential and social impact.</p> <p>2010 – <i>ongoing</i> Supply to MSMEs of qualified support services for the development of new products and business models.</p> <p>2010 – <i>ongoing</i> Provision to MSMEs of qualified services to support the introduction of innovations in customer relationship management.</p> <p>2009 – <i>ongoing</i> Supply to MSMEs of various qualified services to support organizational innovation and the consequent introduction of information and communication technologies (ICT)</p> <p>2006 – <i>ongoing</i> Supply to individual MSMEs or groupings of MSMEs of qualified services aimed at supporting companies in the process of internationalization in countries outside the EU.</p> <p>2015 – 2016 Interreg Maritime Programme IT – FR coordination and mentoring of groupings of MSMEs for the submission of two applications for projects on axis I Lot 2 – Increasing the international competitiveness of MSMEs.</p> <p>2014 – 2020 Program for Research and Innovation POR FESR 2014 – 2020 Tuscany Region coordination and tutoring of 2 project proposals by groupings of MSMEs.</p> <p>2013 – 2007 Cross-border Cooperation Program Italy/France "Maritime" 2007 / 2013 Project INNAUTIC CIG 4910827EA0, provision of qualified business analysis and information services.</p> <p>2013 - Research and Development Program in the nautical field CIP Eco-Innovation first application and Market Replication Projects - Call 2013: CIP-EIP-Eco-Innovation-2013, coordination and mentoring of the subjects involved.</p> <p>2013 – Fisheries Research Program – European Programme MARE/2013/09 – Guardians of the Sea, coordination and tutoring of the subjects involved.</p> <p>2007 – 2009 Project of acquisition and integration between MSMEs financed pursuant to Regional Law Tuscany 35/2000 "Interventions in support of integration and alliance projects between companies"</p> <p>2001 – <i>ongoing</i> Provision of accompanying and mentoring services for business start-ups, for numerous MSMEs.</p> <p>1994 – <i>ongoing</i> Provision of support services and accompaniment to the presentation of numerous projects supported by National and Regional facilitation instruments by SMEs.</p>

## Professional experience

2023 – *in progress* Director A – TRUST Srl  
2022 – teaching assignments I.T.S. ISYL FOUNDATION  
2021 – *ongoing* NAVIGO Scarl – External Project Manager  
2013 – 2015 MO. VER. S.p.A. - Chairman of the Board of Directors  
2012 *in progress* Innovation Pole of Nautical and Marine Technologies PENTA -External project manager  
2010 API TRUST in corso -Trustee  
2008 – 2021 NAVIGO Scarl - Member of the Board of Directors  
2003 – 2005 VIAREGGIO PORTO S.p.A. - Member of the Board of Directors  
2002 – 2004 Confcooperative provincial office of Lucca - External consultant  
2000 2001 Istituto Tecnico Commerciale C. Piaggia - Trainer, responsible for the "Facilitated Finance" module of the post-diploma training courses organized by the Institute  
1994 – 2001 External collaborator with the task of developing and channelling financing operations on special and subsidized loans, for various national banking groups (MPS Group, CAPITALIA Group, BANCA NAZIONALE del LAVORO Group)  
1994 – 2010 Studio Benedetti & Casini  
Start of business consulting activities, corporate finance area, head of the business facilitation tools area.  
1991 – 1993 CARD ASSICURAZIONI S.p.A. – Viareggio General Agency  
Internal manager for the assumption of small commercial, industrial, transport and surety branches.  
1989 – 1990 CARD ASSICURAZIONI S.p.A. – Viareggio General Agency  
Business Broker

## Instruction

1984 – 1989 COMMERCIAL TECHNICAL INSTITUTE C. PIAGGIA  
Diploma of Accountant and commodity expert  
1990 – 1992 IFA ISTITUTO FORMAZIONE ASSICURATIVE  
Various Risk Management training courses – Fire Branch and RC Branch  
1998 – 2002 IPSOA  
Various professional training courses in the area of finance and management  
2002 - 2003 CONFCOOPERATIVE TOSCANA  
Various courses and professional training meetings in the area of finance and management of investment projects for the "third sector"  
1995 – 2009 Chamber of Commerce LUCCA and FLORENCE  
Various professional refresher courses

The undersigned authorizes the processing of personal data, in accordance with the provisions of art. 13 of Legislative Decree no. 196/2003 (Code regarding the protection of personal data)

Viareggio, 03 may 2023

